

Client: **Iron Mountain**



Nature of project: Strategic review and facilities outsourcing (UK)

Number of sites: 104

Value of services: £3.3 million plus project costs

Scope:

- Facilities audit
- Exit negotiations with incumbent
- Establishment of service levels
- Development of specification
- Supplier pre-qualification
- Development of PMS
- Tender of services
- Contract document production

Client testimonial:

“Edifice has been working closely with Iron Mountain’s internal FM team since 2006, firstly in assisting us in our dealings with the incumbent supplier; secondly, in helping us to develop a facilities strategy for both management and service provision; and finally, in providing full support through the implementation phase of the project.

Edifice’s market knowledge, systems expertise and general understanding & experience of the tender process proved to be invaluable. We now have the structure and delivery mechanism that the business requires and I would not hesitate in recommending Edifice further.”

Wil Boemen, Head of Facilities, Iron Mountain
